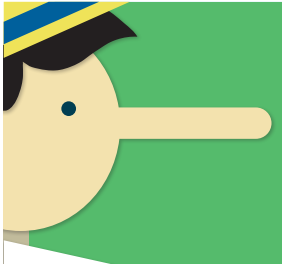


# TOP 3 ETHICS VIOLATIONS

2018 MOST COMMON CCAR VIOLATIONS

Don't be a (NEGATIVE) statistic. Learn the Code of Ethics.

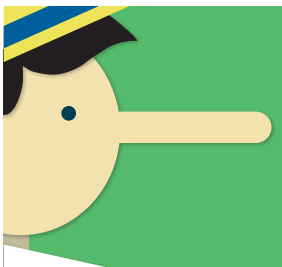


## DUTIES TO REALTORS®

REALTORS® shall not knowingly or recklessly make false or misleading statements about other real estate professionals, their businesses or their business practices.\*

ARTICLE

15

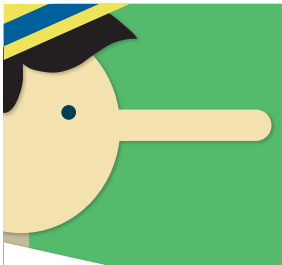


## DUTIES TO THE PUBLIC

REALTORS® must be honest and truthful in their real estate communications and present a true picture in their advertising, marketing and other representations.\*

ARTICLE

12



## DUTIES TO CLIENTS | CUSTOMERS

REALTORS® must avoid exaggeration, misrepresentation or concealment of pertinent facts relating to properties or transactions...\*

ARTICLE

2

## STATEWIDE STATISTICS

Statewide, REALTOR® Boards and Associations reported 352 member ethics violations in 2018. Following are the top 5 violations:

## 2018 VIOLATIONS

352



\*These descriptions are paraphrased for the sake of brevity and should not be interpreted as official guidelines established in the NAR Code of Ethics. Please refer to the NAR Code of Ethics for a detailed explanation of each article and standard of practice.



HONESTY | INTEGRITY | ACCOUNTABILITY

APRIL 2019 • CONTRA COSTA ASSOCIATION OF REALTORS® PROFESSIONAL STANDARDS AWARENESS MONTH

